



Global Compliance Solutions Group

M&A Due Diligence

Reduce risk | Add value | Protect your business

GCSG reduces your M&A risk and helps protect your business with thorough pre-acquisition due diligence and post-acquisition compliance management and audit support.

Why GCSG?

Thorough pre-acquisition due diligence and successful post-acquisition compliance program integration, development, and audit support is essential to realize the expected value from a deal.

GCSG is trusted by private equity investors, general counsels, legal and compliance professionals around the world.

We are a high-quality, cost-efficient firm with international experience in large and small, domestic, and global acquisition due diligence, and compliance program development, integration, and audit projects.

Our due diligence and compliance support adds value to and provides accountability for the business and helps to instill board and investor confidence.

"We have used GCSG both as an outsourced compliance function as well as for highly specialized audits and seller's due diligence memoranda. GCSG consistently provides excellent results in a timely and cost-effective manner employing highly seasoned professionals with hands-on experience. They are also an excellent resource to supplement an in-house compliance team and provide an independent assessment of the compliance function." – Edward

83%

of merger deals failed to boost shareholder returns.*

One of many often-cited reasons for failure is a lack of adequate due diligence.

We understand where typical global compliance risk areas exist that affect business value and we focus our due diligence efforts appropriately. Our team's in-house and consulting compliance experience enable us to identify risks specific to your business and to recommend value-added practical solutions.

*Based on a KPMG study. Other studies have M&A failure rates between 50-85%.

Pre-Acquisition

- ❖ Robust due diligence that identifies positive elements and red flags.
- ❖ Review the adequacy of the acquisition target's compliance program to support strategic objectives & recommend areas for improvement.
- ❖ Identify compliance processes to integrate.

We serve

- ❖ Corporate buyers and seller, large and small, domestic and global.
- ❖ Private Equity investors.
- ❖ Lenders.

Post-Acquisition

- ❖ Outsourced compliance resource supplements internal staff.
- ❖ Development and implementation of an enhanced risk-based compliance program for the acquired business.
- ❖ Support to integrate the compliance programs of the acquired business with the acquirer.
- ❖ Facility-level detailed compliance audits.

GCSG Experience

- ❖ Experience with large and small, domestic and global acquisition due diligence and integration projects, risk assessments, audits, investigations, and compliance program development projects.

How does the presence of internal controls relate to median loss from fraud?*

Control	Median loss with control in place	Median loss with control not in place	Percent reduction in loss
Code of Conduct	\$100,000	\$205,000	51%
External audit of internal controls	\$100,000	\$200,000	50%
Hotline	\$100,000	\$198,000	49%
Training for employees	\$100,000	\$160,000	38%
Surprise audits	\$100,000	\$150,000	33%
Formal risk assessments	\$100,000	\$150,000	33%

*2020 Global Study on Occupational Fraud and Abuse – ACFE

Typical fraud case?*

Lasts 14 months before detection
Causes a loss of \$8,300 per month

Corruption*



Was the most common scheme in every global region.

GCSG »

Contact us to learn more!

www.globalcompliancesg.com | info@globalcompliancesg.com | +1.225.229.2984

